A Future for THE Sport



Turning Partnerships Into Sponsorships

Hugo Cartagena – Northeast Field Service Manager Samuel Guy – Director of Field Services



Our Vision For You



Bowling is local!



Say It With Me







Non Profit Organizations







IT'S OK TO DRIVE REVENUE!

WE JUST HAVE TO USE IT FOR OUR MISSION!



Things To Know



Social Media Shoutouts

Boost brand visibility.

Ad Space

Banners, flyers, monitors.

Sponsor Recognition

Highlight current partnerships

Sponsorship Tiers

Offer a variety of options





Things to Know







Louisville Metro USBC









A Future for THE Sport



Louisville Metro USBC

Chris Chandler



Say It With Me







Making the Ask



1

2

3

4

Learn

Build a connection with your membership

Meet

Set aside specific time to discuss opportunities

Explain and Build

Clearly describe the partnership benefits

Execute and Evaluate

Deliver on the agreement, evaluate success





What to ask for?



- SWAG Items
- Awards
- Venues
 - HOF/Annual Meeting
 - League Secretary Workshops
- Meals/catering



A Future FOR THE Sport



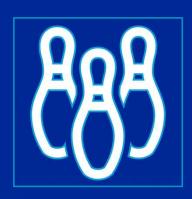
North Texas USBC

Terry Taylor



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How to Use



Enhancement Area	Examples	Impact
Tournament Experience	Branded giveaways, prize enhancements	Higher participation
HOF/Annual Meetings	Venue upgrades, better refreshments	Increased attendance
League Awards	Higher quality recognition items	Greater bowler satisfaction
Creative Uses	Community outreach, special events	Expanded association reach



How to Use



Enhancement Area	Examples	Impact		MIDDLE GEORGIA USBC ASSOCIATION
Tournament Experience	Branded giveaways, prize enhancements	Higher participation	MIDDLE GEORGIA Welcome	The state of the s
HOF/Annual Meetings	Venue upgrades, better refreshments	Increased attendance	Bowlers Family Friends	
League Awards	Higher quality recognition items	Greater bowler satisfaction	Fans, and Supporters!	Tournament Check-In
Creative Uses	Community outreach, special events	Expanded association reach		MIDDLE GEORGIA WWW.midgausbc.com



One Opportunity



4Imprint One by One Grant

501(c)(3) eligibility required.

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Making a difference, one by one®.

Through **one** by **one**®, we award \$500 grants for promotional products to organizations that are making a difference. This helps them spread the word, recruit volunteers, thank donors, or in some other way turn one thing into something much more. We award several grants each business day.

If you are employed by or serve on the Board of Directors of a 501(c)(3) charity, religious organization or accredited school, and are working hard to make a difference in your community, we want to help.

Apply for a Grant

Apply once per 12 months.

Annual Opportunity

Application Strategy

Reapply if not awarded initially.





Key Takeaways





Get Creative



Leverage your board



Celebrate every win



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